



User Example: Norbert Schaller GmbH

- **Task:** Sales force needs to read contracts and calculations, that they receive online while having limited internet access with notebooks in Eastern Europe
- **Solution with Cortado Corporate Server:** All documents received via e-mail on BlackBerry smartphones can be transferred via Print-to-Screen to notebook screens. Neither an online connection nor the original application is necessary on the notebook.
- **Value:** Faster processes, higher productivity, sales staff can react flexible on customer site. Contracts and calculations can be checked easily while on the go.
- **Quote:** *“Cortado accomplished our goal to enhance the readability of documents, especially Word-, Excel- and PDF. By doing this we were able to enhance the quality and efficiency of our work.”* Sven Johannes Harder, head of IT Norbert Schaller GmbH



Industry: Food Industry
Carrier: A1
Partner: X-tech Handels GmbH
Platform: BES
Hardware: BlackBerry smartphones
7130, 8100, 8800