

Mobile Expert Advice: Light iPads Instead of Heavy Folders

Thanks to the enterprise mobility solution, Cortado Corporate Server, consultants at Trede & von Pein, a German agribusiness, can access important documents while on site with customers.

Until recently, consulting staff at Trede & von Pein had their hands full when traveling: Heavy folders with numerous documents were a constant accompaniment for employees when advising customers on site. By the end of 2015, the company decided to reduce the amount of printed material it provided its employees with and rolled out iPads. The IT system vendor Backauf Computer recommended the use of Cortado Corporate Server.

The enterprise mobility solution delivers mobile device management to administer the iPads in use. Based on Microsoft Active Directory, rights for individual employees are administered via the Management Console of Cortado Corporate Server. If a device is lost or stolen, either the business-related data can be wiped remotely, or indeed, the device as a whole.

In addition to MDM functionality, what made Trede & von Pein choose Cortado Corporate Server was the possibility to have mobile access to the directory structure of the company and the files and documents stored there. Thus, the aim of easier and faster working for employees on the go was achieved.

According to IT administrator Andreas Rave, sales consultants now access all current documents directly with their iPads. These include up-to-date price lists, fertilizer compositions as well as relevant information and data sheets. Andreas Rave says: "Each consultant downloads exactly the information that he needs."

As appointments with clients on site even take place in rural kitchens and farmyards, a good connection is not always available. Many of the consultants take advantage of the offline feature according to Andreas Rave. This means that usually they download the documents they require the evening before and use them the next day on site. However, a 4G or 3G connection is usually suitable to download any other documents to the iPad they might need.

In addition to Cortado Corporate Server, a VPN connection is used which allows employees to access an enterprise resource planning (ERP) system. When connected, they can easily view inventory levels, or initiate, change and cancel orders.

The introduction of the Cortado solution was easy according to Andreas Rave. "Showing colleagues how to use Cortado Corporate Server took less than two minutes. It is designed in a very user-friendly way" said the IT expert. In the initial stage, ten users were equipped with the solution. But as word spread of how easy it was to work with iPads and Cortado Corporate Server, user numbers increased so that 25 employees now benefit from the solution.

Andreas Rave: "Employees are enthused, and mobile working is easier, faster and ultimately more environmentally friendly as paper documents are no longer required."

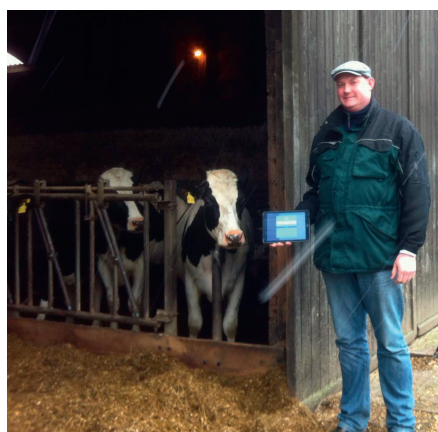


Foto: Trede & von Pein



ABOUT

TREDE & VON PEIN GMBH :

The agribusinesses Detlef Trede (founded 1831) and Herman von Pein (founded 1865) merged in 1994 to form Trede & von Pein. They successfully continue what the generations before them built up. The experience brought by both companies and knowledge are therefore bundled into modern and, high-performance agribusiness.

With healthy growth in all business areas, the company continuously works on future-oriented corporate development with its 250 employees.

A team of thirty highly-qualified consultants are on-site for expert advice, delivering reliable service. Not just further training is important at Trade & von Pein, so too are apprenticeships with many of the trainees later assuming a full time position in the expanding company.

Short decision-making processes, practical and individual solutions, high quality products, personal contact with customers as well as efficient logistics make Trede & von Pein an important partner in the German agriculture sector.



ABOUT CORTADO MOBILE SOLUTIONS

Cortado Mobile Solutions is a wholly owned subsidiary of Cortado Holding AG, and is responsible for all operations relating to the enterprise mobility solution Cortado Corporate Server. The unique enterprise mobility solution offers the perfect balance between security for the organization, easy manageability for the IT department and maximum flexibility for users.

The on-premises software includes all the tools required for successful enterprise mobility; mobile device management, mobile application management and mobile content management, and can be fully integrated into the Windows backend. IT administrators continue to work with their known systems, Active Directory groups and Windows privileges, and users can access network drives, SharePoint and intranet pages directly from their mobile devices.

Cortado Mobile Solutions follows the philosophy that working natively delivers the highest levels of user acceptance. So Cortado's enterprise mobility solution fully supports native app management and instead of focusing on separate storage when it comes to file sharing, enables a direct connection to the corporate network. The result is a significant increase in productivity for mobile employees, improved collaboration among teams as well as convenient management for the IT department.

Cortado's enterprise mobility solution is developed and tested at its headquarters in Berlin, Germany. Also experts in offices in the United States, UK, Australia and Japan, highly-qualified consultants at our Berlin location as well as a trained, worldwide network of channel partners provide presence and support to local customers throughout the world.



Cortado Corporate Server's Management Console allows IT administrators to manage devices, users and applications as well as all the user rights, policies, profiles, certificates and security settings relevant to accessing the corporate network.

Cortado Corporate Server in Use

Pharmaceuticals: Thanks to the Cortado Management Console, administrators can instantly push e-mail accounts as well as Wi-Fi and VPN settings to the mobile devices of new research staff.

Oversee Branch Offices: New smartphones and tablets can be procured locally and still be remotely set up and securely integrated. Cortado Corporate Server pushes the required business apps directly to the devices.

Retail: The project manager photographs a part of a presentation for a new product with his smartphone camera. Thanks to mobile access to the file system he centrally saves it e.g. as a pdf file. All team members now can take a look at the presentation.

Government: Officials can work on the go within a secure native container. This includes the native e-mail app, secure on-premise file sharing, a secure browser and much more.

Insurance: Need assessments can be carried out onsite with customers via an intranet application in a secure browser, and the result displayed in a customer-friendly format on a tablet, saved as a PDF or printed.

IT: Thanks to managed open in and per app VPN, administrators can be sure that only secure apps are in use in their environment. With remote partial or full wipe, intervention in due time is possible in case a device is lost, stolen or misused.

Construction: Managers save large documents such as blueprints to a project folder via drag & drop with their notebook. Project teams access the latest documents with their mobile devices, directly on construction sites.

Executive Management: A CEO can retrieve the latest database reports with the most up-to-date numbers on the way to a board meeting.

Test now!

A free 30 days demo version includes all features:
corporateserver.cortado.com

