

Norbert Schaller GmbH

- **Challenge:** Sales force needs to read contracts and calculations, that they receive online while having limited internet access with notebooks in Easter Europe.
- **Solution:** All documents received via e-mail on BlackBerry smartphones can be transferred via Print-to-Screen to notebook screens. Neither an online connection nor the original application is necessary on the notebook.
- **Result:** Faster processes, higher productivity, sales staff can react flexible on customer site. Contracts and calculations can be checked easily while on the go.
- **Quote:** *„Cortado accomplished our goal to enhance the readability of documents, especially Word-, Excel- and PDF. By doing this we were able to enhance the quality and efficiency of our work.“* Sven Johnnes Harder, Head of IT department, Norbert Schaller GmbH



Industry:
Food Industry

Solution:
Cortado Corporate Server

Hardware: BlackBerry smartphones

Environment:
BlackBerry Enterprise Server

Partner:
X-tech Handels GmbH