

Digital Bathroom Measurements for Faster Order Processing

Sales staff at Artweger use their mobile devices for synchronizing email, calendars, contacts and for the measurements of clients' bathrooms.

For decades, Artweger located in Bad Ischl, Austria, has been developing bathroom products which, in addition to lasting quality and maximum functionality, have one thing in common – a focus on making customers lives more beautiful and pleasant. Around 35 sales employees in Germany, Austria and Switzerland take care of advising existing and potential customers on site. Artweger equipped its sales staff with iPhones and iPads so that they could also work productively while on the move. *"Initially, we manually configured the devices for the employees,"* recalls Daniel Pichler – a member of the IT department at the company. *"That was really time-*

consuming. Every little change made by employees had to be re-stored by hand."

The Solution: An MDM System

It quickly became clear that this burden had to be reduced. A mobile device management solution was sought to automate the setup of the devices and secure the mobile apps.

Various systems were evaluated. Finally, a decision was made in favor of Cortado Server. From Daniel Pichler's point of view, the enterprise mobility solution from Cortado Mobile Solutions had several advantages: *"In addition to the standard MDM*

functions, we really liked the mobile access to the company drives that the Cortado app enables as well as the mobile printing feature," said Mr. Pichler. *"We were also impressed by the ability to install VPNs for individual apps and for specific websites."*

In October 2017, the system was then rolled out to all 90 devices used by both the sales staff as well as some HQ employees.





Assignment of rights via Microsoft Active Directory and policies

The rights for mobile use are defined by the IT department in the Active Directory and set via policies in Cortado Server. Since employees can also use their iPhones and iPads for private purposes, the strict separation of business and private data is a top priority for Artweger.

Since the introduction of Cortado server, the manual setup of devices now belongs to the past. The devices are now sent from the provider directly to the employees in their original packaging and set up by the employees themselves. Pichler says "90 percent of our colleagues have no issues with setting up their device."

Important apps, including an app for taking measurements, can be used on the go.

Email, calendar and contacts are all used. Internal web applications, a wiki and access to the intranet, training documents and videos are also provided. An important app provided with Cortado server is My Measures from TOP APP d.o.o. is. With

this app, sales consultants complete bathroom measurements on construction sites. Based on these measurements, CAD drawings are created upon which production of the products is based. This is a particularly important element of the process as more than half of the company's customer projects consist of custom-made products.

The mission to work while mobile is accomplished

Daniel Pichler is fully satisfied: "File access is a really practical feature," says the IT expert. "And printing is also nice to have." Some users use these features more frequently, others less. It depends often on the user's personal preferences and habits. "In general, we're highly-satisfied with the project. Everything we set out to do has been achieved."



ABOUT

CORTADO MOBILE SOLUTIONS

Cortado Mobile Solutions creates enterprise mobility and file sharing solutions for companies, teams and freelancers. Whether on premises or from the cloud – Cortado solutions consistently focus on improving the user's mobile ability to perform. At the same time, the security requirements of companies are of the highest priority. Cortado Mobile Solutions follows the philosophy that the combination of working with native apps and the use of operating systems' own security architecture brings the highest levels of user acceptance.

An important mainstay for the company is its on-premises solution, Cortado Server. It is a unique enterprise mobility solution that combines the easy, secure management of mobile devices and apps with true mobile productivity. Cortado Cloud, the cloud variant of Cortado Server, enables mobile work without requiring installation or operation of its own server landscape. The portfolio of Cortado is completed by Teamplace – cloud storage for teams. It is available to private users as well as companies, teams, and freelancers who easily store, share, and collaborate on files thanks to Teamplace.

Cortado solutions are developed and tested at its headquarters in Berlin. In addition to the highly qualified consultants in Germany, we also have experts at our branch offices in the USA, UK, Australia and Japan ensuring availability and support for all our global customers.

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